#### **TOSHIBA**

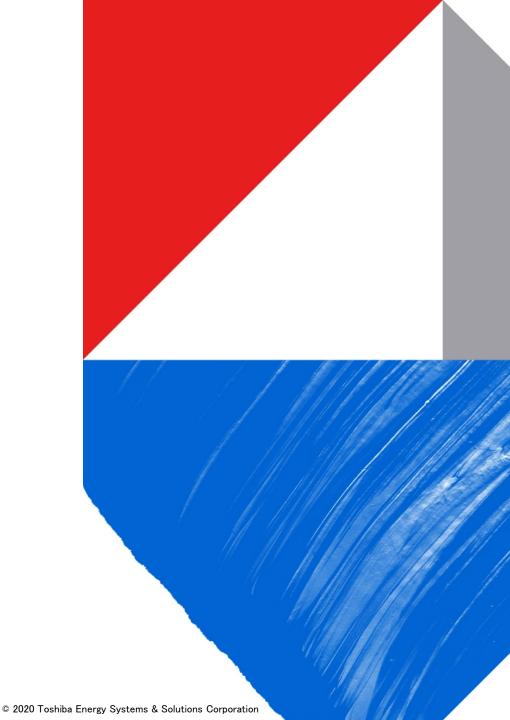
# Toshiba Hydrogen Business and Fuel cells

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4<sup>th</sup> Dec. 2020

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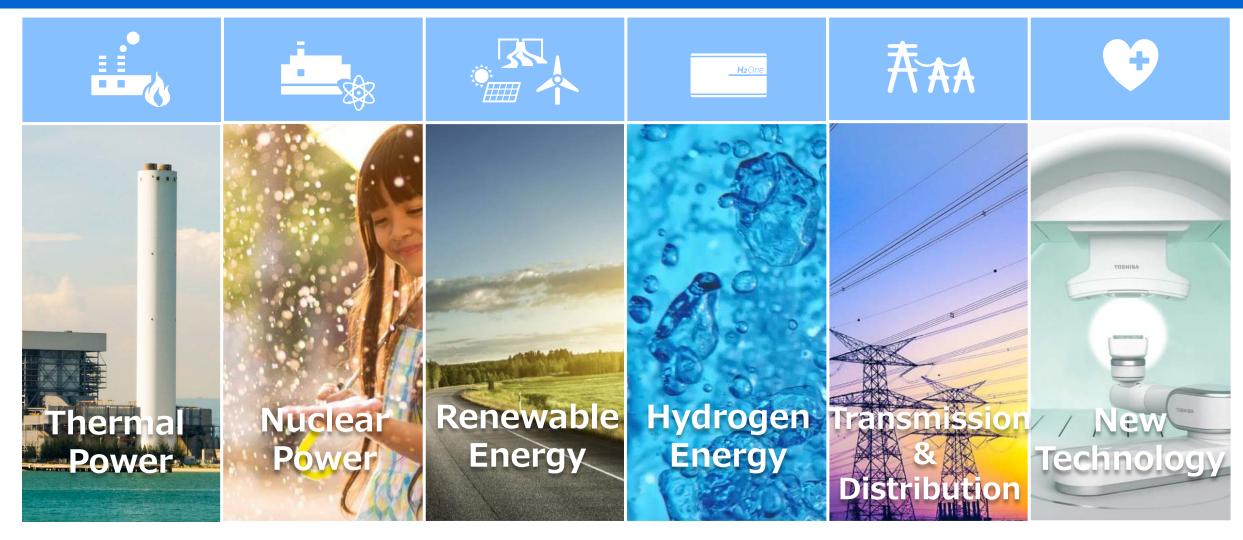


## **Company Overview**

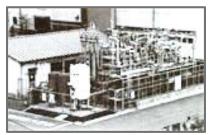
Company Name	Toshiba Energy Systems & Solutions Corporation
Headquarters	72-34, Horikawa-cho, Saiwai-ku, Kawasaki-shi, Kanagawa
Established	October 1, 2017 (spun off from Toshiba Corporation)
President and CEO	Mamoru Hatazawa
Common Stock	¥56.5 billion
<b>Business Outline</b>	Development, manufacture and sales of energy business products, systems and services
Net Sales	¥568.8 billion (Consolidated net sales of Toshiba group, energy business, FY2019)
Number of Employees	Approx. 6,300 (as of 31st Mar, 2020)

#### **Business Domains**

#### Toward the realization of sustainable society



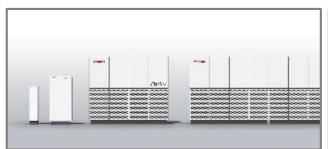
### Toshiba's Hydrogen Footprint & Line-up



Pilot plant



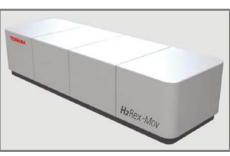
PC25C 200kW shipment of 280 units



**H2Rex**<sup>™</sup> **H2 Stationary Fuel Cell** 700W to MW



**Demonstration** H<sub>2</sub> Fuel Cell Boat



Commercialization of maritime fuel cells (2023)



1980

1990

2000

2010

**Ene-farm PEFC 700W For Residential Cogeneration** 

**H2One**<sup>™</sup> Hydrogen **Energy Storage** 

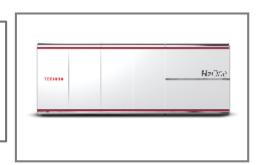




11MW PAFC plant

For TEPCO

More than 80,000 units were delivered.



**Power to Gas Demo Plant** FHR PRODUK

# Demonstration Project Begins for Commercialization of Vessels Equipped with High-power Fuel Cells (NEDO Project)

Demonstration Project Begins for Commercialization of Vessels Equipped with High-power Fuel Cells

-- Japan's First Effort to Achieve Zero Emissions by Using Hydrogen to Power Vessels --

PRESS RELEASE

Hydrogen Energy

R & D / Technology

September 1 2020

NYK Line

Toshiba Energy Systems & Solutions Corporation

Kawasaki Heavy Industries, Ltd.

Nippon Kaiji Kyokai (ClassNK)

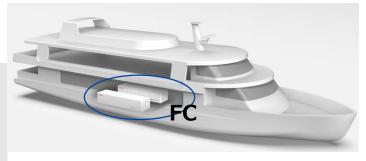
ENEOS Corporation

NYK Line, Toshiba Energy Systems & Solutions Corporation, Kawasaki Heavy Industries Ltd., Nippon Kaiji Kyokai (ClassNK), and ENEOS Corporation (i.e., "the Companies") are pleased to announce that the New Energy and Industrial Technology Development Organization (NEDO) has approved the Companies' participation in a demonstration project for the commercialization of high-power Fuel Cell (FC) vessels. The project, which will begin in September2020, is Japan's first effort to develop a commercially available FC vessel and carry out a demonstration operation involving the supply of hydrogen fuel. By using FCs as a power source, it will be possible to completely eliminate greenhouse gas (GHG) emissions during navigation.

#### 

#### Demo. of 150tons high-power Fuel Cells vessel (approx.100 passengers)

- Feasibility study of FC vessel and H2-fuel-supply in 2020
- Designing the vessel and H2-fuel-supply equipment in 2021
- Construction and production starts in 2023
- Pilot operation of the vessel in 2024

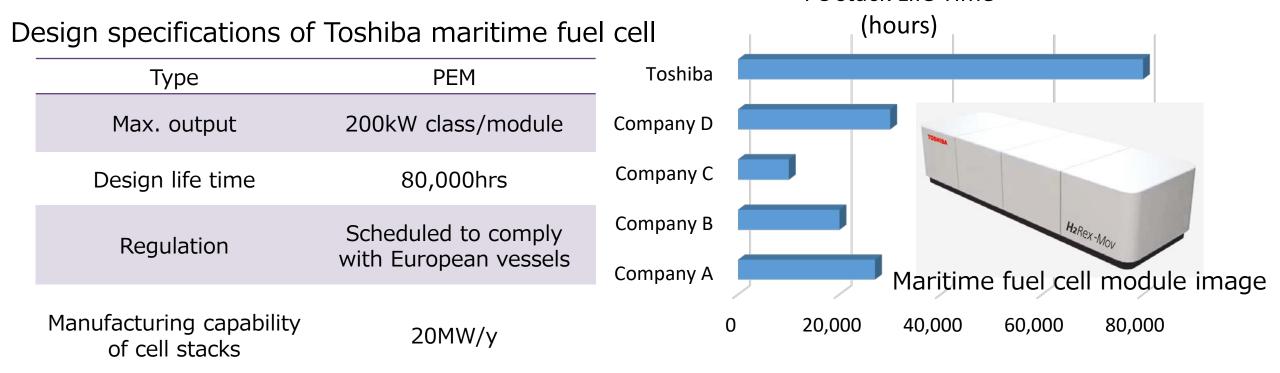


Maritime fuel cells (image)

This project introduction video

#### **Advantages of Toshiba Maritime Fuel Cell**

- Apply widely proven our stationary PEM fuel cell technologies (More than 80k units)
- Enables continuous maximum output operation over the long life (80k hrs.)
- High power generation efficiency
- Supplied in JFY2023

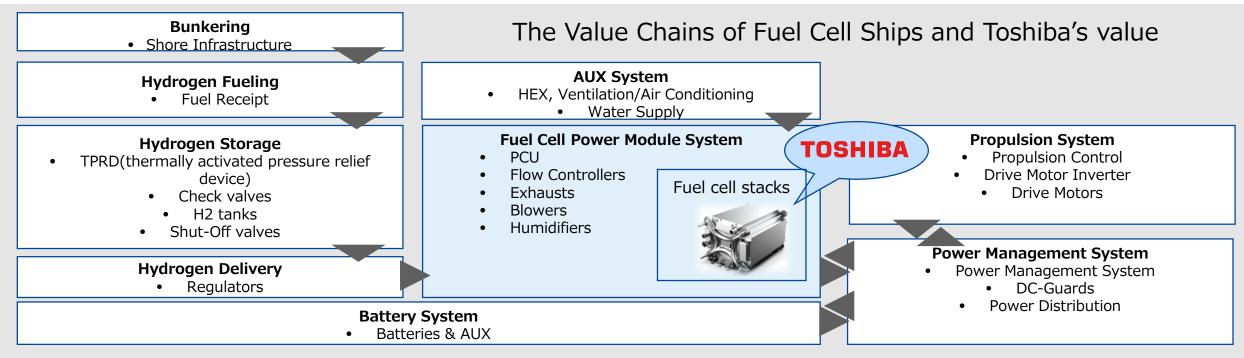


FC stack Life Time

### **Expectations for Biz Collaboration in EU**

#### Towards construction of the partnerships with EU companies

Toshiba can provide technologies and products of the following area.



#### **Our expectations for partnerships**

- Marketing & design collaboration
- Joint participation to demonstration projects in EU
- Sales & Manufacturing collaboration

# TOSHIBA

Thank you for your attention