ADEME-NEDO

Toyota H2 mobility projects in Europe Focus on French projects

Sophie Glémet Toyota Motor Europe, Paris office 4 December, 2020

Agenda

- 1. France H2 plan: a positive environment
- 2. Car: H2 taxi fleet in Paris
- 3. Marine: Partnership with Energy Observer vessel
- 4. Bus: 3 month-experiment with Caetano H2 bus and RATP

Toyota Group: Toyota/Lexus/Kinto, Daihatsu and Hino

























AA (1936)

Corolla

RAV 4

1st Prius

Mirai

1937

1966

1994

1997

2017

- Employment:
- Worldwide production/sales CY2019:
- Worldwide hybrid sales:
- Sales, number of countries:
- Production sites:
- **R&D** budget:
- **Environmental challenge 2050**

360,000 people

10.5 million vehicles

16 million units since 1997

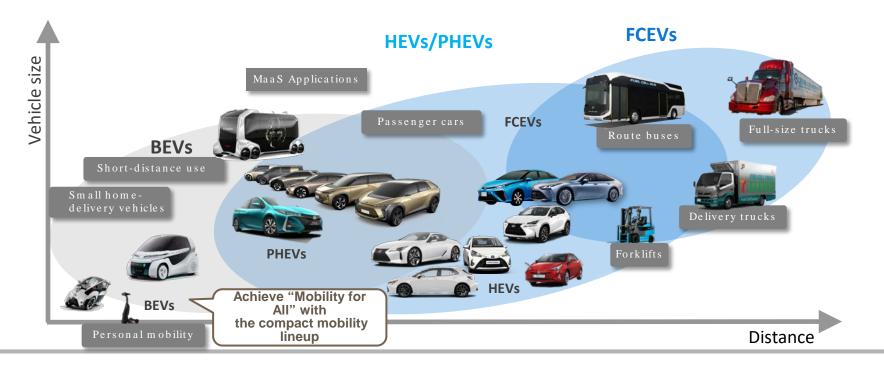
170 countries

62 sites, including 12 sites in Japon

9 billion euros

TOYOTA CHALLENGE 2050 ENVIRONMENTAL CHALLENGE 2050

Diversification of technologies: Battery electric, hybrid, plug-in and hydrogen



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A massive investment plan to make France a leading player in Green H2

France hydrogen plan, August 2018					
	2023			2028	
Vehicles & HRS	5,000 Light vehicles (incl. Hype taxi fleet)		<mark>20,</mark>	20,000 to 50,000 units	
	200 Heavy vehicles (Buses, Trucks, trains, boats etc)		800	800 to 2,000 units	
	100 HRS (local production of H2)		400	400 to 1,000 stations	
	10% of "green" H2 production		20% to 40% by 2028		
France hydrogen incentives, September 2020					
1. Build a	Investment & incentives			Purpose	
French decarbonate d hydrogen	€7.2 bn by 2030, with €2 bn by 2022		•	a hydrogen industry in France 6.5 GW capacity of decarbonated hydrogen by 2030 50,000 to 150,000 jobs in France (direct and indirect)	
industry of	► €1.5 bn for a transformation of the French industry		•	(1) industry and (2) Electrolyzer Gigafactory projects in France	
international	2020				
1. Specific focus on heavy mobilities and R&D	► Support from ADEME (1) €350 mio by 2023 (2) €275 mio by 2023		(1)	Call for projects for demonstrator & building blocks support to Hype H2 taxi fleet ecosystem	
			(2)	Call for project for industrial development to build "territorial hubs of hydrogen" Support to H2 buses and bus depot	
	► €1.6 bn "Investments for the Future" platform		•	Innovation	
	2021				
	► €1.5 bn	IPCEI on H2: e.g. Create an Airbus of H2 electrolysers, fuel cells			
	▶ €65 mio	Call of Expressions of interest for research in next generation H2 technologies dealt by ANR (National Agency for Research)			

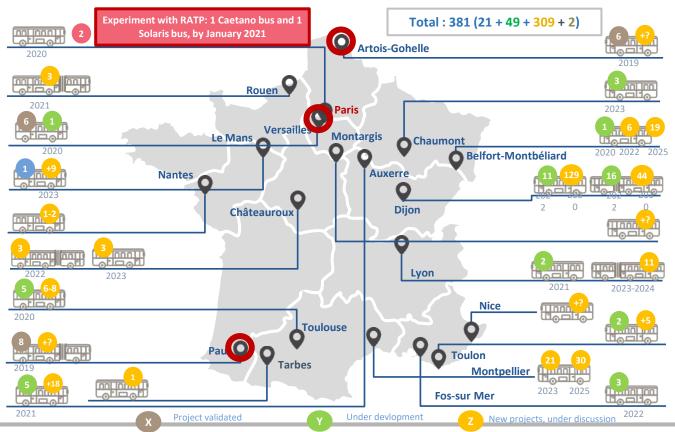
A H2 taxi fleet in Paris

- Creation of "Hysetco" in Feb 2019 with Hype Paris taxi, Air Liquide & Idex
- 100 H2 taxi today, mainly Mirai
- 600 units by 2021
- More than 72,000 rides
- Over 2.1 million km driven so far





H2 bus achievement & plans



Source: Element Energy & https://www.fuelcellbuses.eu/

RATP, a key player of urban mobility today in France and abroad

- The RATP Group is a state-owned public transport operator and a global leader in urban mobility;
- Responsible for most of the public transport in the Greater Paris area and abroad, including the Paris Métro, Île-de-France tram and RATP Bus Network with 351 lines;
- RATP will operate a 100% "clean buses" fleet, after Paris decided "only zero emission buses by 2025";
- With 4.700 buses and 25 depots:
 - > from diesel to BEV (70%) and biogas (30%) at the beginning
 - > and Hydrogen today as a potential solution for electric buses





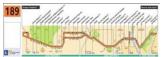
Caetano H2 City.Gold experiment with RATP

- February 2019: start of discussion with RATP, Toyota and Caetano, a long standing partner of Toyota in Portugal, on an experiment with H2 bus; RATP started discussion also with Solaris (Urbino 12 model);
- July 2019: meeting on H2 between the Japanese and French Government, followed by a meeting between Paris region, CEOs of French mobility operators (SNCF, RATP, Keolis, Transdev) and Toyota;
- November 2019: Signature of the agreement between Caetano and RATP;
- January 2021: 3 month experiments on a dedicated line (189) in South-western
 Paris, 15 km from the Air Liquid R&D technical center and HRS









Star of discussion with RATP

Signature of the agreement Caetano/RATP

Oct'20: 2 months experiment with Solaris

11 Jan'21: 3 month experiments with Caetano

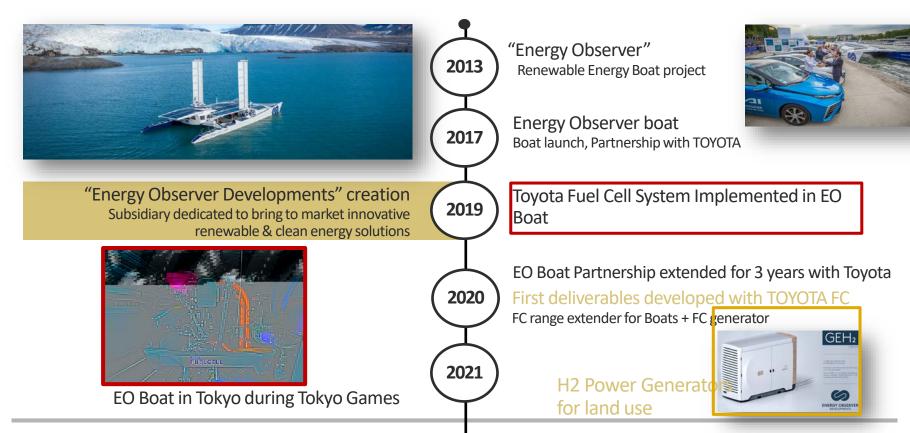
February 2019

Nov 25th, 2019

2020

2021

Marine mobility: Toyota partner of Energy Observer vessel



Toyota is a Premier Partner of the Olympic and Paralympic Games



And soon, the worldwide launch of the Mirai 2nd generation



Thank you for your attention.

